

THE POWER OF THE PROPOSAL: INSIGHT FROM GRANT LEADERS

Karina Gigliotti, Ed.D.

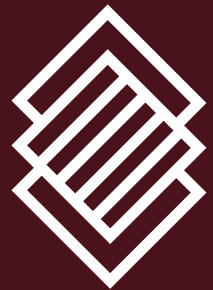
Director of Grants

Thursday, October 16th, 2025



NORCO
COLLEGE

Welcome



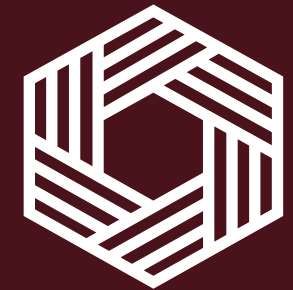
Hear from
successful
grant leaders



Learn how to
develop grant
proposals



Get tips on
managing
projects and
team



Network with
colleagues
interested in
funding



DAVID SCHLANGER

DEAN, STUDENT SERVICES

- Norco College Title V Grant “PACES”:
Pathways to Access, Completion, Equity and Success
- Norco College Title V Grant “Échale Ganas”:
Family Support of Latino/a community college students’
transfer to four-year universities





ROSIO BECERRA

INTERIM DEAN, STUDENT LIFE

- Norco College Title V “ Echale Ganas”
- AmeriCorps: Foster Youth Mentoring Project
- AmeriCorps: Teacher, Reabins , Math Development Partnership Program
- TRIO: Academic Talent Search





HORTENCIA CUEVAS

DIRECTOR, TRIO STUDENT SUPPORT SERVICES

- Educational Talent Search
- Enlace Initiative
- Gear UP
- Upward Bound
- TRIO: Student Support Services





KIMBERLY THOMAS

MANAGER, BASIC NEEDS, WELLNESS & FRESH
SUCCESS

- Century Grant
- Fresh Success
- NASH CATALYST: Mustangs Eat
- Promotion Grant for CA Low Cost Auto Insurance
- CalFresh Promo Grant
- Corona Rotary Club – Student Basic Needs





DR. NANCY QUIÑONES

ASSISTANT PROFESSOR, ETHNIC STUDIES

- Ethnic Studies at Norco College
- McNair Scholars
- TRIO: Student Support Services





CAROLINE HUTCHINGS

ASSISTANT PROFESSOR, MATHEMATICS

- Century Grant
- DS Pathways (NSF)
- Improvements in Undergraduate STEM Education NSF
- Greater LA Data Science Pathways





CAN YOU SHARE A PIVOTAL MOMENT IN YOUR GRANT JOURNEY THAT SHAPED YOUR SUCCESS?

WHAT DO YOU WISH YOU HAD KNOWN BEFORE APPLYING FOR YOUR FIRST MAJOR GRANT?

Theme 1: Hear from Successful Grant Leaders



WHAT ARE THE MAIN QUALITIES REVIEWERS LOOK FOR
IN A STRONG PROPOSAL?

HOW DO YOU ALIGN YOUR PROPOSAL WITH FUNDERS'
PRIORITIES WHILE STAYING TRUE TO YOUR PROJECT GOALS?

CAN YOU SHARE STRATEGIES FOR BUILDING PARTNERSHIPS
OR COLLABORATIONS THAT STRENGTHEN A PROPOSAL?

Theme 2: Learn How to Develop Strong Proposals



ONCE A GRANT IS AWARDED, WHAT ARE YOUR FIRST STEPS TO SET YOUR PROJECT UP FOR SUCCESS?

WHAT APPROACHES HAVE WORKED BEST FOR KEEPING TEAMS MOTIVATED AND ACCOUNTABLE THROUGHOUT THE LIFE OF A GRANT?

HOW DO YOU HANDLE CHALLENGES LIKE BUDGET CONSTRAINTS, STAFFING CHANGES, OR SHIFTING TIMELINES?

Theme 3: Get Tips on Managing Projects and Teams



HOW HAS NETWORKING WITH COLLEAGUES OR OTHER INSTITUTIONS CONTRIBUTED TO YOUR GRANT SUCCESS?

WHAT ADVICE DO YOU HAVE FOR FACULTY OR STAFF WHO ARE JUST STARTING TO BUILD RELATIONSHIPS IN THE FUNDING SPACE?

QUESTIONS

At this time we would like to open it
up for questions



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THANK YOU!

For additional information please reach out to:

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Norco College

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