

Business & Management

See a Counselor for Your Personalized Educational Plan!

Schedule your counseling appointment online at www.norcocollege.edu/services/counseling

2020-21

BUSINESS ADMINISTRATION

AS-T BUSINESS ADMINISTRATION Pathways for Transfer

(CSUGE) NAS626 / (IGETC) NAS628

REQUIRED COURSES (24 - 26 semester units) UNITS					
ACC-1A	Principles of Accounting I	3			
ACC-1B	Principles of Accounting II	3			
ECO-7/7H	Principles of Macroeconomics/Honors	3			
ECO-8/8H	Principles of Microeconomics/Honors	3			
BUS-18A	Business Law I	3			
LIST A	Select ONE course from LIST A	3-4			
LIST B	Select TWO courses from LIST B	6-7			
LIST A: Select	ONE course below (3 - 4 units)	UNITS			
MAT-4	Finite Mathematics	3			
MAT-5	Calculus for Business and Life Science	4			
MAT-12/12H	Statistics/Honors	4			
LIST B: Select	LIST B: Select TWO courses below (6 - 7 units) UNITS				

Any course from List A not used above			
CIS-1A	Introduction to Computer Information Systems	3	
BUS-10/10H	Introduction to Business/Honors	3	
OR			
BUS-24	Business Communication	3	

This academic plan includes major coursework and recommended general education requirements for transfer. *Transfer requirements vary based on institution*. Please see a Counselor to develop your personal educational plan and determine appropriate work/life/school balance.

TERM 1				
CSUSB/CPP		UCR		
COURSE	UNITS	COURSE UNITS		
ENG 1A	4	ENG 1A	4	
MAT 5	4	BUS 10	3	
POL 1	3	POL 1	3	
PSY 33, 9 or GUI 47	3	PSY 33, 8 or 1	3	
ART 6 or GAM 2	3	ART 6 or GAM 2		
Total Units	17	Total Units	16	

TERM 2				
COURSE	UNITS	COURSE	UNITS	
ENG 1B	4	ENG 1B	4	
MAT 12	4	MAT 5	4	
COM 1, 6 or 9	3	COM 1, 6 or 9	3	
GEG 1/1L	4	GEG 1/1L	4	
Total Units	15	Total Units	15	

TERM 3					
COURSE	UNITS	COURSE	UNITS		
BUS 18A	3	BUS 18A	3		
ACC 1A	3	ACC 1A	3		
ECO 7	3	ECO 7	3		
BUS 24	3	BUS 24	3		
MUS 19 or HUM 10	3	MUS 19 or HUM 10	3		
Total Units	15	Total Units	15		

TERM 4				
COURSE	UNITS	COURSE	UNITS	
ACC 1B	3	MAT 12	4	
ECO 8	3	ECO 8	3	
BIO 10, 19 or ANT 1	3	BIO 10, 19 or ANT 1	3	
HIS 6, 7, 14,31 or 34	3	HIS 6, 7, 14,31 or 34	3	
CIS 1A	3	CIS 1A	3	
Total Units	15	Total Units	16	

/	First Term To-Do List
	Submit official high school transcripts and AP/IB/CLEP exam scores
	Visit Engagement Center (ST 108)
	Meet with a <u>counselor</u> to personalize your EduNav plan and to <i>determine if you have already met the IGETC foreign language requirement through high school coursework</i>
	Register for ILA-800 each term to receive FREE tutoring

√	Second Term To-Do List		
	Visit the <u>Career Center</u> (2nd floor of CSS)		
	Meet with a Mustang Mentor		
	Get involved in <u>ASNC</u> or other <u>student organizations</u>		
	Look for internship, research or volunteer opportunities in your field (s) of interest		

√	Third Term To-Do List				
	Meet with a <u>counselor</u> to verify your transfer status				
	Attend Transfer Fair, transfer workshops and meet with university reps				
	Submit transfer applications (ask about UC TAG)				
	Complete <u>FAFSA</u> before march 2nd (include all transfer institutions that you applied to)				

√	Fourth Term To-Do List		
	Submit Degree Applications via WebAdvisor		
	Complete transfer application updates		
	Finish strong and order final transcripts for your transfer institution along with CSUGE or IGETC certification		

A **BUSINESS ADMINISTRATION** degree provides students with sufficient understanding of basic concepts, skills, and applications to needed to transfer into a bachelor's degree in Business Administration. Typical Business Administration concentrations include accounting, management, marketing, finance, human resources, international business, entrepreneurship, risk management, real estate, and information management.

WHERE CAN I WORK?

- ♦ Accounting Firm
- ♦ Advertising Firm
- ♦ Economics
- ♦ Education
- ♦ Finance & Banking
- ♦ Healthcare
- ♦ Hotel, Restaurant or Tourism

- ♦ Human Resource Management
- ♦ Marketing
- ♦ Non-profit Organization
- Public Administration
- Retail & Merchandising
- ♦ Sports Management
- Supply Chain Logistics

WHAT CAN I DO WITH THIS ASSOCIATE DEGREE?					
Position Title	CA Annual Openings	CA Median Salary	In Riverside County Wages will Support		
Account Clerk	360	\$36,550	1 adult		
Administrative Assistant	23,450	\$43,610	1 adult		
Bank Teller	4,500	\$33,860	1 adult		
Bill/Account Collector	3,700	\$42,960	1 adult		
<u>Customer Service Rep</u>	29,340	\$38,930	1 adult		
Hotel/Resort Desk Clerk	4,540	\$29,340	1 adult		
Payroll Clerk	2,670	\$53,360	1 adult, 1 child		

WHAT CAN I DO WITH MORE EDUCATION AND TRAINING?					
Position Title	CA Annual Openings	CA Median Salary	In Riverside County Wages will Support		
Accountants/Auditors	16,640	\$75,880	1 adult, 2 children		
Advertising Sales Agent	2,220	\$61,190	1 adult, 1 child		
<u>Financial Analysts</u>	3,630	\$87,580	1 adult, 3 children		
<u>Human Resource Specialist</u>	6,440	\$69,730	1 adult, 2 children		
<u>Insurance Underwriter</u>	570	\$75,570	1 adult, 2 children		
<u>Logistics Analysts</u>	1,890	\$81,910	1 adult, 2 children		
Market Research Analysts	13,100	\$70,620	1 adult 2 children		
Risk Management Analysts	1,520	\$87,580	1 adult, 3 children		

ESTIMATED COST TO OBTAIN ASSOCIATE DEGREE

60 Units x \$46 per unit (CA residents) = \$2,760 Books & Supplies = \$3,944

Health, ASNC, Parking Fees (x 4 terms) = \$360 **Total Cost = \$7,064**

HOW DO I GET STARTED?

- ⇒ Visit the **CAREER CENTER** to learn about opportunities in the field and help determining if it is a good fit for your preferred values, strengths, skills, and interests. CSS 2nd floor.
- ⇒ Attend annual **TRANSFER FAIR** and **TRANSFER CENTER WORKSHOPS** to determine which university is the best fit for you as well as application requirements and transfer process.
- ⇒ Take courses in desired specialty area (accounting, marketing, economics, finance, etc.).
- ⇒ JOB SHADOW and NETWORK WITH PROFESSIONALS in positions you wish to obtain.
- ⇒ Participate in campus clubs to gain **TEAMWORK** and **LEADERSHIP SKILLS**.
- ⇒ Practice interpersonal, small group and public speaking **COMMUNICATION SKILLS.**
- ⇒ Learn to solve problems creatively and build conflict resolution skills.
- ⇒ Develop your **COMPUTER SKILLS** and use of various software.
- ⇒ Join **PROFESSIONAL ASSOCIATION** such as the National Association for Business Economics, Association for Financial Professionals, or the American Marketing Association to network and maintain current knowledge of opportunities in the field.

WHAT SKILLS DO I NEED?

- \Rightarrow **Speaking** talking to others to convey information effectively.
- ⇒ Reading Comprehension understanding written sentences and paragraphs in work related documents.
- \Rightarrow **Initiative** willingness to take on responsibilities and challenges.
- ⇒ Social Perceptiveness being aware of others' reactions and understanding why they react as they do.
- ⇒ **Judgment and Decision Making** considering the relative costs and benefits of potential actions to choose the most appropriate one.

PREFERRED WORK STYLES INCLUDE:

- \Rightarrow Integrity being honest and ethical.
- ⇒ Analytical Thinking analyzing information and using logic to address work-related issues and problems.
- ⇒ **Independence** developing one's own ways of doing things, guiding oneself with little or no supervision, and depending on oneself to get things done.
- ⇒ Achievement/Effort establishing and maintaining personally challenging achievement goals and exerting effort toward mastering tasks.
- \Rightarrow **Attention to Detail** being careful about detail and thorough in completing work tasks.