

## Retail Management/WAFC (Western Association of Food Chains) 30 unit certificate • 60 unit degree

The Retail Management/WAFC program has been fully endorsed by the Western Association of Food Chains. It prepares individuals for success in supervisory and management positions within the grocery industry as well as other retail settings.

### Required Courses (to earn certificate)

**ACC-1A Principles of Accounting I (3 units)\***

*Advisory: BUS-20*

OR

**ACC/CAT-55 Applied Accounting/Bookkeeping (3 units)**

**MAG-53 Human Relations (3 units)**

**BUS-20 Business Mathematics (3 units)\***

**MAG-56 Human Resources Management (3 units)\***

**MKT-20 Principles of Marketing (3 units)\***

*Advisory: BUS-10*

**BUS-22 Management Communications (3 units)\***

*Advisory: CAT-30*

OR

**BUS-24 Business Communications (3 units)\***

*Prerequisite: ENG-1A or 1AH*

**MKT-42 Retail Management (3 units)\***

**CIS-1A Intro to CIS (3 units)\***

OR

**CIS/CAT/BUS-3 Computer Applications for Business (3 units)\***

**COM-1/1H Public Speaking (3 units)\***

*Advisory: COM-51 and/or qualification for ENG-1A*

OR

**COM-9/9H Interpersonal Communication (3 units)\***

*Advisory: COM-51 and/or qualification for END-1A*

OR

**MAG-57 Oral Communications (3 units)\***

**MAG-44 Principles of Management (3 units)\***

OR

**MAG-51 Elements of Supervision (3 units)**

*\*this class transfers toward one or more CSUSB or CalPoly majors.*

*Visit [www.assist.org](http://www.assist.org) or the Counseling office for details.*

# Retail Management

Retail Management/WAFC (Western Association of Food Chains)

Tuition \$1,380 • Duration of Study: 16 months

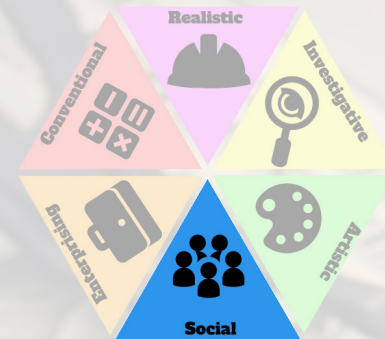
An AS Degree in Retail Management/WAFC will be awarded upon completion of the required courses (30 units) plus the General Education requirements. Please refer to the Norco College Catalog or visit the Counseling Center.

## Job & Wage Information

- Retail Manager  
Wage Range\*: \$11.58-29.69  
3% increase expected in CA 2016-2026; 16,630 openings annually  
More information: <http://bit.ly/RetailMgrNC>

\*2018, Riverside/Ontario/San Bernardino Metro Area

## What type of interests might be a good fit for this career choice?



## Social

People who like to work with people – to inform, enlighten, help and train. Prefer solving problems through discussion.

*For more information on careers that fit this category of interests, visit the Career Center in the Center for Student Success.*

## What's Your School?

NORCO COLLEGE  
SCHOOL OF  
**Business &  
Management**

Visit [www.norcocollege.edu/business](http://www.norcocollege.edu/business) for more information about this program.  
View gainful employment information at: [www.norcocollege.edu/academicaffairs/cte](http://www.norcocollege.edu/academicaffairs/cte)